



John D Hastings, Inc.
A TRUSTED NAME IN FAIRFIELD COUNTY
COMMERCIAL REAL ESTATE BROKERAGE FOR
OVER 65 YEARS!

John D. Hastings Commercial Real Estate, located in Westport, Connecticut, has built its formidable reputation by delivering professional services with a personal touch. We offer experience and expertise, and excellent business judgment. We understand the changing needs of the business community, and provide trusted, unbiased and precise market analysis.

Since 1949, we have helped thousands of companies and investors make solid decisions about commercial real estate throughout Fairfield County. That is our goal and our commitment; we are proud of this heritage.

Now, let's meet our team...



Peter Hastings Sr., *Principal*, has been a real estate leader in Fairfield County, run his own agencies, and managed the local offices of large corporations. But he has never forgotten the importance of service...which is why he has returned to the small, hands-on agency where the personal touch is the only way.

A native of Fairfield County, Connecticut, Peter has been a Realtor since 1960. His roles as trusted residential and commercial broker, certified appraiser and his long time community service in Westport/Wilton area, has earned him the statewide respect of his peers. He served as president of the Westport/Weston Board of Realtors, the Wilton Board of Realtors and president of the Society of Real Estate Appraisers of Fairfield County. He was Realtor of the Year twice-- Westport/Weston Board, 1979, and the Wilton Board, 1980.

Peter was a founder and presently serves on the Board of Directors of The Wilton Bank. As a licensed certified appraiser, his corporate clients include, among others, IBM and General Motors. He has also conducted appraisals for the Board of Tax Review and Probate Court, and has been an expert witness for the Superior Court of Connecticut. Many local attorneys regularly seek his advice and counsel regarding the value of estates.



Peter Hastings Jr., *Principal*, has worked in the real estate business his whole life as he is working in his family's business and he has been dealing in commercial real estate since 1993. His focus is in investment sales and office leasing.



Craig Davidson, *Vice President*, has been a commercial real estate specialist with John D. Hastings since 2000. He is a second generation local realtor with encyclopedic knowledge of Fairfield County who is an expert in finding fresh ways to solve problems. He has helped investors find commercial opportunities, locating the perfect retail setting for a variety of national chains and local start ups. He has been able to relocate corporate offices to Fairfield County, smoothing a process that can be difficult and time consuming.



Mark Holod, *Vice President*, is a veteran of over 40 years in the commercial real estate industry, having served as senior real estate executive at PepsiCo, Chase Manhattan and, most recently, Merrill Lynch. He retired from Merrill Lynch in 2008, joined Prudential Commercial Real Estate in May 2009, and John D Hastings in January 2010. His experience covers such areas as strategic planning, transaction management, creative problem solving, merger and acquisition due diligence, organizational development and management, and depressed asset/portfolio analysis and disposition. Mark has been appointed to serve on the Town of Westport's Golf Advisory committee.



Christopher Maglione, *Vice President & Office Manager*, has been a commercial sales agent with John D. Hastings Inc. since 2005, after a 15 year career in the health and fitness industry. His forte is tenant representation, but has worked successfully with buyers and owners as well.



Lewis Meriwether, *Appraiser*, has been a commercial and residential appraiser for the past 30 years. Lew has been with John D Hastings since 1986.



Dale Thomas, *Vice President*, has more than 40 years of experience in senior corporate management, and for the past 23 years he has been involved in commercial real estate investment, development, and sales. Dale served as a Vice President of Pitney Bowes, after which he became President of NYNEX International Company and then President of NYNEX Properties that designed, constructed, leased, and managed over 45 million square feet of commercial facilities. Prior to joining John D Hastings, Dale was President of Headlands, Inc., where he invested in and developed a variety of commercial projects.



Ronald Calabrese, is a lifelong Realtor. He first started his real estate career in Westchester County New York where he operated his own firm for several years. Over the years he has sold, purchased and managed many commercial properties. He moved to Florida in 2000 and was active in Tampa Bay area, selling retail centers from 6,000 to 100,000 sq. ft. along with offices and apartment buildings. He is now back in our area, currently holds a real estate license in both Florida and Connecticut and resides in Wilton, CT.



Stephane Cammarata, has recently become affiliated with John D. Hastings, Inc. Mr. Cammarata earned his Bachelor of Science degree from the University of Quebec with majors in economics, management and real estate development, including advanced studies in appraisal techniques and business appraisal. Licensed in multiple states, he brings a global vision to the national appraisal industry. Mr. Cammarata has been actively involved in the real estate industry for fifteen years making his debut in Manhattan NY, has managed a residential appraisal and Brokerage offices in Florida for over 10 years, with a State Certified Appraisal license and A Real Estate Broker license in Connecticut and Florida.